

RECOMMEND

City of Framingham 5 Year Capital Improvement Program FY2027-FY2031
Capital Project Request Form for FY2027 Projects

FY2027 Project requests must meet the definition of a Capital Project

A capital project is a major, nonrecurring expenditure that meets one or more of the following criteria:

The capital improvement is a tangible asset or project estimated to cost over \$25,000 and to have or to extend five or more years of useful life.

The community would legally be allowed to borrow for the expense under M.G.L. c. 44, § 7 and M.G.L. c. 44, § 8.

The expenditure is for real property acquisitions, construction, and long-life capital equipment.

The project is for improvements to physical infrastructure (e.g., streets, sidewalks, and stormwater drains) and renovations of existing capital items that extend their useful lifespans.

The purchase or long-term capital lease is for vehicles or heavy equipment that have an expected useful life of 5 or more years.

The expenditure is to pay for the planning, engineering, or design services required for a construction or renewal project that itself qualifies as a capital expenditure.

The purchase is for bulk purchases of similar items, like software, furniture, or radios with an expected useful life of three or more years that, when aggregated, have total costs exceeding \$25,000.

Project Name Mobile Data Terminals for Vehicles

Project Status Beginning Phase

Department Police Department

Project Lead Name Deputy Chief Pereira

Email address VCP@framinghamma.gov Phone 1-508-532-4886

Project Fiscal Year FY27 Department Priority # 1

Priority - Select the appropriate priority level based on the definitions below:

Urgent - addresses an imminent risk to the safety of the public or municipal personnel, and/or prevents the imminent destruction or collapse of public infrastructure or loss of assets.

High - necessary to ensure consistent, level service for the upcoming fiscal year. This priority type includes systems that are likely to fail, e.g., replacement of old or worn-out equipment, dramatically rehabilitate aging facilities, or facilitate a department's ability to meet increased service demands.

Moderate - either replaces assets that have outlived their useful life, enhances a benefit to the community over and above the existing level of service, results in cost savings or other efficiencies, or directly supports the community's economic base by increasing property values.

Low - provides additions or improvements to services or programs having social, cultural, historic, economic, or aesthetic value, but does not require immediate approval and implementation.

Physical location/address of project/equipment

Department Vehicles

Project Status - Select the appropriate priority level based on the definitions below:

New - first time submission

Recurring - a routine project that must be completed annually or periodically, such as upgrading a pumping station's infrastructure or rehabilitating athletic fields.

Resubmission - a project was submitted in a previous year but not approved.

Revision/Upgrade to Previous Project - the scope of this project has changed or requires additional resources.

Project Financing

Estimated Project Cost –Enter the estimated cost of the project or asset. You are required to attach any quotes or other documentation to support the cost.

Amount Requested \$ \$275,706.40

Life Expectancy - provide the number of years the asset is expected to last 5 YEARS

Estimated timeframe to complete project or to receive asset - in months or years, estimate the duration of the project or the timeframe for delivery of equipment or asset. For example, if a new ambulance requires a build out and delivery time of 1 year, enter 1 year. 6 months.

Estimated date for completion or delivery January 15th, 2027.

Timeframe - Additional Explanation

Proposed Funding Sources - Provide (if applicable) any potential grants, donations, or other available funds to supplement the regular financing of capital projects and assets. Attach documentation of possible grant opportunities, along with the community’s funding requirements for acceptance. Describe and provide documentation for available discounts or cost reductions, such as trade in value.

Bond General Fund

Bond Enterprise Fund

Free Cash/Retained Earnings

____ CPA

____ Grant

____ Other Type of Loan

____ Other

____ Matching Requirements

Additional explanation/information related to funding source(s)

Project Description

Provide a basic description of the proposed project or equipment purchase, including:

- Location (if a building)
- Type of building
- Intended use(s)
- Whether land acquisition will be necessary (if a building)
- Discussion of primary cost drivers
- Stakeholders involved
- Narrative description of qualification for specific funding source (e.g., grants, CPA)

Department Vehicles.

N/A

Technology that will enhance Officer's ability to respond effectively to incidents and maintain public safety.

N/A

Replacement of all existing MDTs, driven by the aging infrastructure of the current MDTs.

The community, officers and administration will all benefit from providing Officers with updated MDTs.

Funding of CFO's choice.

Project Justification

Provide justification for the project. Highlight the specific benefits that will directly result from completing the project. These details may depend on the chosen priority level and purpose. For instance, if the priority level is "Moderate" and purpose is "Service Enhancement," describe any and all new benefits the project offers, including any cost savings or efficiencies. Additionally, state how the project will benefit community and administrative stakeholders and explain any negative impacts or potential consequences of not approving the project. This information is particularly important for projects classified as "Urgent/Compliance with Law" and "Ensure Public Safety".

This critical upgrade is necessary due to the aging infrastructure of the current MDTs, purchased in the Fall of 2020.

The warranties on the existing equipment is expiring December 2025, and the hardware is rapidly approaching the end of its useful life cycle.

Continuing to operate these outdated devices poses significant operational risks and compromises the efficiency of police operations.

This proactive replacement program will ensure that police personnel are equipped with faster and dependable technology, ultimately enhancing their ability to respond effectively to incidents and maintain public safety.

If project is phased over several years indicate how many phases are complete _____

Which phase of project is requested? _____

Purpose of Project - check all that apply and include detail on what is being replaced or requested as new

Replace existing infrastructure _____

Replace existing capital asset _____

Replace existing vehicle _____

Replace existing equipment **Replace existing MDTs.** _____

New infrastructure _____

New capital asset _____

New vehicle _____

New equipment _____

Strategic/Comprehensive/Master Plan _____

Project Type - check all that apply

Land acquisition _____

Planning/Feasibility Study _____

Design _____

Construction _____

Equipment **Replace existing MDTs.** _____

Vehicle _____

Contingency _____

Other _____

Asset Type

Land

Municipal Building

School Building

Water/Sewer Infrastructure

- Roadway Infrastructure
- Traffic/Streetlight Infrastructure/Equipment
- Waterway/Beach
- Recreation Trail
- Bridge
- Park/Playground/Athletic Field
- Vehicle
- Equipment
- Software/Technology
- Refuge/Recycling Center
- Other _____

Project Community Impact

- Health & Safety
Upgraded MDTs, will ensure that Officers have the proper technology to operate in the field.

Education

Aesthetics/Historic preservation

Environmental sustainability

Economic development

Cultural/Recreational opportunity

Service Improvement

Level Service Maintenance

Impact to Operating/Enterprise Budgets - explain the project's temporary and/or long-term impact on the operating budget. For example, capital construction projects can result in increased operating costs. Costs may increase during the project's duration (e.g., increased use of one building while another is demolished and reconstructed) or be longer lasting, such as new a building resulting in increased utility costs or the hiring of additional maintenance personnel.

Increase/Decrease to Personnel \$ _____

Explanation _____

Increase/Decrease to Operating \$ 75,000

Explanation Due to the aging infrastructure of the current MDTs, and the expiring warranties.

We will have to replace MDTs as they fail from operating budget.

Additional Information

Checklist for completion

FY2027 Project Request PDF file includes form, updated vendor memos/quote/pricing, photos.

Save each FY2027 project request as separate PDF file (Department name/Project Name) to T Drive/Finance/CIP 27-31/Department Folder

**Haywood Associates
Incorporated**
dba TransCOR Info
Technologies
124 Jewett Street
Georgetown, MA 01833



QUOTATION

Quote Number: **S000650-01**
Quote Date: 08-29-2025

Voice: (978) 352-3100
Fax: (978) 352-9199
FEIN: 04-3223372

Quoted To:

Framingham MA PD
1 William Welch Way
Framingham, MA 01702

Ship To:

Jamie Schiavone
Framingham MA PD
1 William Welch Way
Framingham, MA 01702

Customer ID	Good Thru	Payment Terms	Sales Rep
FRA01	Sep 29th, 2025	1% 20, Net 30 Days	Rob Horn

- Pricing on this quote may change before the expiration date based on the fluid nature of tariffs
- Sales tax will be applied to the invoice unless customer is exempt from paying tax

Qty	Item	Description	Unit Price	Amount
1.00	/COMMENT M5 ITC73	REF: Massachusetts State Contract ITC73 Category 4 Rugged Mobile Devices Terms & Conditions through 2/2028 -----	\$0.00	\$0.00
1.00	/COMMENT	Quote for CF-33 with 5G internal modems. Replace docking station and New antennas	\$0.00	\$0.00
40.00	/ MISCELLANEO US	CF-33YAAAMB:Win11 Pro, Intel Core i5-1345U vPro (up to 4.7GHz), AMT, 12.0" QHD Gloved Multi Touch+Digitizer, 16GB, Intel Iris Xe, 512GB OPAL SSD, Intel Wi-Fi 6E, Bluetooth, 5G EM9190 (sub6+C), GPS, COM Splitter, Dual Pass (Ch1:WWAN/Ch2:GPS), Mic and Infrared 2MP Webcam, 8MP Rear Camera, Long Life Batteries (2), TPM 2.0, Bump Out	\$4,452.84	\$178,113.60
40.00	FZ-SVCTPNF5Y	FZ-SVCTPNF5Y Panasonic Protection Plus - Toughpad PC w/ 2 Years Extended Warranty (Years 1,2,3,4 & 5)	\$712.50	\$28,500.00
40.00	/ MISCELLANEO US	CF-SVCPDEP3Y TB & TP Premier Deployment-Includes Unit unpack & Assy image deployment, Customer Portal Access, Multilocation Shipping & Disk Image Mgmt at the Pana Serv Ctr	\$175.00	\$7,000.00
1.00	/COMMENT	Dock & 5G antenna	\$0.00	\$0.00
40.00	/ MISCELLANEO US	LD-DS-PAN-1211-2:Docking Station for Panasonic TOUGHBOOK 33 & TOUGHBOOK 33 with 5G with Standard Port Replication & Dual Pass-Thru Antenna Connections	\$847.70	\$33,908.00
40.00	AP-MF5G-C2G-Q-B1	AP-MF5G-C2G-Q-B1 Antenna Plus Antenna - 5G Threaded Bolt, Black, 1' Cables, 2X 5G, 1X GNSS Requires Cable Kit EZ Connect	\$156.69	\$6,267.60
40.00	AP-CH-C2-4-19	AP-CH-C2-4-19 Antenna Plus Antenna Cable - TNC 2X	\$71.93	\$2,877.20

		Cell 19' EZ Connect		
40.00	/INSTL-TSV-EM	INSTL-TSV-EM: Vehicle Installation - Replace docking station and install new antenna - 90 Day Warranty //	\$462.00	\$18,480.00
40.00	/S & H-C	S & H-C Shipping & Handling Computers & Docking Stations	\$14.00	\$560.00

Subtotal	\$275,706.40
Tax	\$0.00
Freight	\$0.00
Total	\$275,706.40

Authorized Signature

Rugged and Connected

Haywood Associates Incorporated, d/b/a TransCOR Information Technologies ("TransCOR") Terms and Conditions of Sale. These Terms and Conditions shall be incorporated into any Purchase Order submitted by the Customer and accepted by TransCOR and together such documents are hereafter referred to as the "Agreement."

1. Prices, as quoted, are good for thirty (30) days. Product availability, prices and configurations are subject to change thereafter. Pricing does not include loading of software other than software specified in the quote. Prices exclude GST, PST, and any applicable Federal, State, County or Municipal Taxes. PRICES QUOTED DO NOT INCLUDE TARIFFS, DUTIES, TAXES, FINES, PENALTIES OR BROKERAGE FEES WHICH REMAIN THE SOLE RESPONSIBILITY OF THE BUYER.
2. Installation charges, as proposed, require a minimum number of vehicles made available to installers per day. Customer must provide a minimum of 5 vehicles per day per 2-man installation team; any installation that is missed due to unavailability of vehicles will be billed at the current per vehicle rate in effect at the time of installation.
3. Upon each delivery of hardware and associated equipment, Haywood Associates Incorporated d/b/a TransCOR Information Technologies (hereinafter "TransCOR") will invoice Customer. Customer shall pay TransCOR the balance of payment due for purchase of hardware and associated equipment within twenty-five (25) days of the invoice date. Upon completion of agreed upon milestones for installation and other services, TransCOR will invoice Customer. Customer shall pay TransCOR the balance of payment due for purchase of installation and other services within twenty-five (25) days of the invoice date. Customer shall pay interest charges, accrued daily, computed at 1.0% per month of any overdue balances.
4. In the event of Customer's breach of the Agreement including but not limited to its failure to make any payment when due, the Customer agrees that it shall be responsible for paying TransCOR's reasonable attorney's fees and costs incurred in connection with any steps taken or any action filed to collect any unpaid balances. The Customer further agrees to submit itself to the jurisdiction of the Courts of the Commonwealth of Massachusetts in connection with any proceedings to enforce the Agreement.
5. Warranties (a) TransCOR shall assign manufacturer's warranties on equipment and software purchased and/or installed by TransCOR for the Customer to the customer at the time of delivery or, if later, installation. The Customer agrees to assert any warranty claims directly to the manufacturer, and not to TransCOR. (b) TransCOR warrants to Customer that all installation services it performs shall be free from defects in materials and workmanship, when given normal, proper and intended usage, for a period of ninety (90) days from acceptance (the "TransCOR Warranty Period"). Negligence, intentional abuse or unintentional misuse of installed items is not covered by warranty. This warranty does not apply to expendable components, such as, but not limited to, batteries, cables, wiring, connectors, fuses, bulbs and paper. **THIS LIMITED WARRANTY IS IN LIEU OF, AND TRANSCOR SPECIFICALLY DISCLAIMS, ALL OTHER WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**
6. Shipment, Title and Risk of Loss: Unless otherwise indicated in the Customers' Purchase Order accepted by TransCOR, shipment shall be made F.O.B. the Customer destination, freight included. Title to and risk of loss of the Equipment/Material to be furnished hereunder shall pass to the Customer at the time of delivery to the Customer. The Customer shall be responsible for any shipping costs related to the return of defective equipment covered by a manufacturer's warranty, whether such shipment is directly to the manufacturer or, if TransCOR agrees, to TransCOR. EXCEPT TO THE EXTENT TRANSCOR AGREES TO RECEIVE A DEFECTIVE PIECE OF EQUIPMENT PURSUANT TO THE PRECEDING SENTENCE, ALL SALES ARE FINAL AND TRANSCOR SHALL NOT ISSUE ANY REFUND OR ACCEPT ANY PRODUCT RETURN.
7. Acceptance: Unless otherwise modified by the Quote or other contractual documents representing the Agreement of the parties, final acceptance as to the delivery and/or installation of products shall mean that the Customer has had an opportunity to fully inspect the products and/or workmanship for any defects or non-conformities. In any event, final acceptance of products shall be deemed to be the earliest of: (a) Customer's written notification to TransCOR of final acceptance; or, (b) ten (10) business days from TransCOR's delivery of products to the Customer. Final acceptance of installation services shall be deemed to be the earliest of: (a) Customer's written notification of final acceptance to TransCOR; or, (b) ten (10) business days from TransCOR's completion of the installation services.
8. Assignment: Customer shall not assign the Agreement, in whole or in part, to any other party without TransCOR's prior written consent.
9. Waiver: TransCOR's failure to insist in any one or more instances upon strict performance of any provision of the Agreement, or failure or delay to take advantage of any of its rights or remedies hereunder, or failure to notify Customer of any breach, violation, or default, shall not be construed as a waiver by TransCOR of any such performance, provision, rights, breach, violation, or default, either then or for the future. Any waiver shall be effective only if in writing and signed by the TransCOR's authorized representative, and only with respect to the particular case expressly covered therein.
10. LIMITATION OF LIABILITY: TransCOR shall not be held liable for any injury, loss or damage, direct or consequential, arising out of the use of or the inability to use the vehicle mounting systems or its components thereon installed by TransCOR. Before using, Customer shall determine the suitability of the vehicle mounting systems and components thereon for its intended use, and Customer assumes all risk and liability whatsoever in connection therewith. All statements, technical advice and recommendations provided by the installer, seller and manufacturer of vehicle mounting systems and components thereon are believed to be reliable, but the accuracy thereof is not guaranteed. TransCOR shall assume no liability for deficient electrical or mechanical condition of the vehicles contracted for installation services. If vehicles' mounting surfaces are corroded or inadequate to secure equipment, TransCOR reserves the right to refuse to perform an installation under said conditions. If vehicles' batteries or electrical systems are inadequate to handle additional electrical demands of installed computer equipment, Customer will be responsible for correcting any vehicle battery or electrical system problems. **TRANSCOR'S TOTAL LIABILITY TO THE CUSTOMER FOR ALL CLAIMS OR SUITS OF ANY KIND, WHETHER BASED UPON CONTRACT, TORT (INCLUDING NEGLIGENCE), WARRANTY, STRICT LIABILITY, OR OTHERWISE, FOR ANY LOSSES, DAMAGES, COSTS OR EXPENSES OF ANY KIND WHATSOEVER ARISING OUT OF, RESULTING FROM, OR RELATED TO THE PERFORMANCE OR BREACH OF THIS CONTRACT SHALL, UNDER NO CIRCUMSTANCES, EXCEED THE AGREEMENT PRICE, AS MAY BE AMENDED IN WRITING. TRANSCOR SHALL NOT, UNDER ANY CIRCUMSTANCES, BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, PUNITIVE, OR CONSEQUENTIAL LOSSES, DAMAGES, COSTS, OR EXPENSES WHATSOEVER. ANY ACTION AGAINST TRANSCOR ARISING OUT OF, RESULTING FROM, OR RELATED TO THE PERFORMANCE OR BREACH OF THIS CONTRACT SHALL BE FILED NOT LATER THAN ONE YEAR AFTER THE CAUSE OF ACTION HAS ACCRUED.**
11. TransCOR hereby gives notice of its objection to any different or additional terms and conditions. This purchase is expressly conditional on Customer's assent to the terms and conditions stated herein. If Customer's assent has not been previously given, the shipping of any Equipment/Material or the performing of any related services called for under the Agreement shall be conclusive as to the Customer's assent to these Terms and Conditions. The Agreement constitutes the entire agreement between the parties and supersedes any prior or contemporaneous agreements, correspondence, course of dealings, usage of trade, representations, understanding, either written or oral, or Customer's terms and conditions contained in its Purchase Order or elsewhere. No modifications of, or amendment to, the Agreement or these Terms and Conditions shall be valid unless in writing and signed by a duly authorized representative of TransCOR. TransCOR's good faith interpretation of the Agreement shall govern if any disagreement as to the meaning or intent of the Parties arises. The Agreement continues in full force and effect unless terminated in accordance with its terms.
12. All notices may be sent by facsimile, a nationally recognized overnight courier service, first class mail or hand delivered. Notice shall be given when received by the addressee on a Business Day. In the absence of proof of the actual receipt date, the following presumptions will apply: Notices sent by facsimile shall be presumed to have been received upon the sending Party's receipt of its facsimile machine's confirmation of successful transmission. If the day on which such facsimile is received is not a Business Day or is after five p.m. (local time for the recipient) on a Business Day, then such facsimile shall be deemed to have been received on the next following Business Day. Notice by overnight courier shall be presumed to have been received on the next Business Day after it was sent. Notice by first class mail shall be presumed delivered five (5) Business Days after mailing.
13. Arbitration: TransCOR and Customer agree that any dispute arising out of the Agreement should be settled as quickly and expeditiously as possible. To that end, it is agreed that all claims, counterclaims, expenses, disputes and other matters in question arising out of the Agreement or the breach thereof will be decided by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association then in effect. This agreement to arbitrate will be specifically enforceable under the prevailing law of any court in the Commonwealth of Massachusetts.
14. Force Majeure: TransCOR shall not be responsible for delays and/or failure to perform services as requested by Customer pursuant to the Agreement where such delay and/or failure to perform is caused by events beyond TransCOR's control. Such events include, but are not limited to, court or administrative orders, strikes, lockouts, acts of God, acts of war, and supply chain issues hindering delivery of hardware.
15. The Agreement supersedes any course of performance, course of dealings, usage of trade, previous agreements, representations, and understandings, either oral or written. No terms, conditions, agreements, representation, understandings, course of performance, course of dealing, or usage of trade purporting to modify, vary, supplement, explain, or

amend any provisions of the Agreement shall be effective unless in writing, signed by a TransCOR representative authorized to amend the Agreement. If any part of these Terms and Conditions is determined to be judicially unenforceable for any reason, the remainder of these Terms and Conditions shall remain in full force and effect.

16. The Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts without giving consideration for conflicts of law principles.

City of Framingham 5 Year Capital Improvement Program FY2027-FY2031
Capital Project Request Form for FY2027 Projects

FY2027 Project requests must meet the definition of a Capital Project

A capital project is a major, nonrecurring expenditure that meets one or more of the following criteria:

The capital improvement is a tangible asset or project estimated to cost over \$25,000 and to have or to extend five or more years of useful life.

The community would legally be allowed to borrow for the expense under M.G.L. c. 44, § 7 and M.G.L. c. 44, § 8.

The expenditure is for real property acquisitions, construction, and long-life capital equipment.

The project is for improvements to physical infrastructure (e.g., streets, sidewalks, and stormwater drains) and renovations of existing capital items that extend their useful lifespans.

The purchase or long-term capital lease is for vehicles or heavy equipment that have an expected useful life of 5 or more years.

The expenditure is to pay for the planning, engineering, or design services required for a construction or renewal project that itself qualifies as a capital expenditure.

The purchase is for bulk purchases of similar items, like software, furniture, or radios with an expected useful life of three or more years that, when aggregated, have total costs exceeding \$25,000.

Project Name Axon Drones

Project Status Beginning Phase

Department Police Department

Project Lead Name Deputy Chief Riley

Email address sdr@framinghamma.gov Phone 1-508-532-5903

Project Fiscal Year FY27 Department Priority # 2

Priority - Select the appropriate priority level based on the definitions below:

Urgent - addresses an imminent risk to the safety of the public or municipal personnel, and/or prevents the imminent destruction or collapse of public infrastructure or loss of assets.

High - necessary to ensure consistent, level service for the upcoming fiscal year. This priority type includes systems that a likely to fail, e.g., replacement of old or worn-out equipment, dramatically rehabilitate aging facilities, or facilitate a department's ability to meet increased service demands.

Moderate - either replaces assets that have outlived their useful life, enhances a benefit to the community over and above the existing level of service, results in costs savings or other efficiencies, or directly supports the community's economic base by increasing property values.

Low - provides additions or improvements to services or programs having social, cultural, historic, economic, or aesthetic value, but does not require immediate approval and implementation.

Physical location/address of project/equipment

Police Department/Fire Department/Citywide Deployment

Project Status - Select the appropriate priority level based on the definitions below:

New - first time submission

Recurring - a routine project that must be completed annually or periodically, such as upgrading a pumping station's infrastructure or rehabilitating athletic fields.

Resubmission - a project was submitted in a previous year but not approved.

Revision/Upgrade to Previous Project - the scope of this project has changed or requires additional resources.

Project Financing

Estimated Project Cost –Enter the estimated cost of the project or asset. You are required to attach any quotes or other documentation to support the cost.

Amount Requested \$ 81,050

Life Expectancy - provide the number of years the asset is expected to last 5 years

Estimated timeframe to complete project or to receive asset - in months or years, estimate the duration of the project or the timeframe for delivery of equipment or asset. For example, if a new ambulance requires a build out and delivery time of 1 year, enter 1 year. 8 months

Estimated date for completion or delivery March 15th, 2027.

Timeframe - Additional Explanation

Proposed Funding Sources - Provide (if applicable) any potential grants, donations, or other available funds to supplement the regular financing of capital projects and assets. Attach documentation of possible grant opportunities, along with the community's funding requirements for acceptance. Describe and provide documentation for available discounts or cost reductions, such as trade in value.

Bond General Fund

Bond Enterprise Fund

Free Cash/Retained Earnings

____ CPA

____ Grant

____ Other Type of Loan

____ Other

____ Matching Requirements

Additional explanation/information related to funding source(s)

Project Description

Provide a basic description of the proposed project or equipment purchase, including:

- Location (if a building)
- Type of building
- Intended use(s)
- Whether land acquisition will be necessary (if a building)
- Discussion of primary cost drivers
- Stakeholders involved
- Narrative description of qualification for specific funding source (e.g., grants, CPA)

Police and Fire Department.

N/A

The drones will offer Officers and the community increased safety and improved situational awareness.

N/A

Replace and upgrade current drones, driven by the failures of current drone models and desire to enhance emergency operations.

The community, officers and administration will all benefit from enhanced emergency services for the city.

Funding of CFO's choice.

Project Justification

Provide justification for the project. Highlight the specific benefits that will directly result from completing the project. These details may depend on the chosen priority level and purpose. For instance, if the priority level is “Moderate” and purpose is “Service Enhancement,” describe any and all new benefits the project offers, including any cost savings or efficiencies. Additionally, state how the project will benefit community and administrative stakeholders and explain any negative impacts or potential consequences of not approving the project. This information is particularly important for projects classified as “Urgent/Compliance with Law” and “Ensure Public Safety”.

The X10 offers significant upgrades, including extended flight time, faster speeds, obstacle avoidance, and a FLIR thermal camera, all while retaining the Evo II's core capabilities.

The department is confident that the Skydio X10 will meet their operational needs and enhance emergency services for the city.

If project is phased over several years indicate how many phases are complete _____

Which phase of project is requested? _____

Purpose of Project - check all that apply and include detail on what is being replaced or requested as new

Replace existing infrastructure _____

Replace existing capital asset _____

Replace existing vehicle **Replace and upgrade existing drones.**

Replace existing equipment _____

New infrastructure _____

New capital asset _____

New vehicle _____

New equipment _____

Strategic/Comprehensive/Master Plan _____

Project Type - check all that apply

Land acquisition _____

Planning/Feasibility Study _____

Design _____

Construction _____

Equipment **Replace and upgrade existing drones.**

Vehicle _____

Contingency _____

Other _____

Asset Type

Land

Municipal Building

School Building

Water/Sewer Infrastructure

- Roadway Infrastructure
- Traffic/Streetlight Infrastructure/Equipment
- Waterway/Beach
- Recreation Trail
- Bridge
- Park/Playground/Athletic Field
- Vehicle
- Equipment
- Software/Technology
- Refuge/Recycling Center
- Other _____

Project Community Impact

- Health & Safety
New and advanced drones will enhance emergency services for the city.

Education

Aesthetics/Historic preservation

Environmental sustainability

Economic development

Cultural/Recreational opportunity

- Service Improvement

New and advanced drones will enhance emergency services for the city.

Level Service Maintenance

Impact to Operating/Enterprise Budgets - explain the project's temporary and/or long-term impact on the operating budget. For example, capital construction projects can result in increased operating costs. Costs may increase during the project's duration (e.g., increased use of one building while another is demolished and reconstructed) or be longer lasting, such as new a building resulting in increased utility costs or the hiring of additional maintenance personnel.

Increase/Decrease to Personnel \$ 25,000

Explanation Deploying drones in emergencies could reduce the number of officers needed for certain calls.

Increase/Decrease to Operating \$ _____

Explanation _____

Additional Information

Checklist for completion

FY2027 Project Request PDF file includes form, updated vendor memos/quote/pricing, photos.

Save each FY2027 project request as separate PDF file (Department name/Project Name) to T Drive/Finance/CIP 27-31/Department Folder

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-729395-45909KW

Issued: 09/09/2025

Quote Expiration: 12/31/2025

Estimated Contract Start Date: 08/01/2026

Account Number: 115965

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Framingham Police Dept. - MA 1 William H Welch Way Framingham, MA 01702-8238 USA	Framingham Police Department - MA 1 William H Welch Way Framingham MA 01702-8238 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Watson Phone: (480) 209-7053 Email: kwatson@axon.com Fax: (480) 463-2203	Ryan Porter Phone: Email: rdp@framinghamma.gov Fax:

Quote Summary

Program Length	36 Months
TOTAL COST	\$81,043.20
ESTIMATED TOTAL W/ TAX	\$81,043.20

Discount Summary

Average Savings Per Year	\$1,500.00
TOTAL SAVINGS	\$4,500.00

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Aug 2026	\$27,019.80	\$0.00	\$27,019.80
Aug 2027	\$27,011.70	\$0.00	\$27,011.70
Aug 2028	\$27,011.70	\$0.00	\$27,011.70
Total	\$81,043.20	\$0.00	\$81,043.20

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$0.00
 Quote List Price: \$0.00
 Quote Subtotal: \$81,043.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
A00025	BUNDLE - AXON AIR BASIC PATROL	2	36			\$1,125.60	\$81,043.20	\$0.00	\$81,043.20
Total							\$81,043.20	\$0.00	\$81,043.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON AIR BASIC PATROL	101738	AXON AIR - SKYDIO X10 PATROL HW KIT	2	1	07/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR BASIC PATROL	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	2	08/01/2026	07/31/2029
BUNDLE - AXON AIR BASIC PATROL	101967	AXON AIR - SKYDIO BASIC PATROL SW KIT	2	08/01/2026	07/31/2029

Services

Bundle	Item	Description	QTY
BUNDLE - AXON AIR BASIC PATROL	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR BASIC PATROL	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	2		

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1 William H Welch Way	Framingham	MA	01702-8238	USA

Payment Details

Aug 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$27,019.80	\$0.00	\$27,019.80
Invoice Upon Fulfillment	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$0.00	\$0.00	\$0.00
Total				\$27,019.80	\$0.00	\$27,019.80

Aug 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$27,011.70	\$0.00	\$27,011.70
Total				\$27,011.70	\$0.00	\$27,011.70

Aug 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$27,011.70	\$0.00	\$27,011.70
Total				\$27,011.70	\$0.00	\$27,011.70

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

